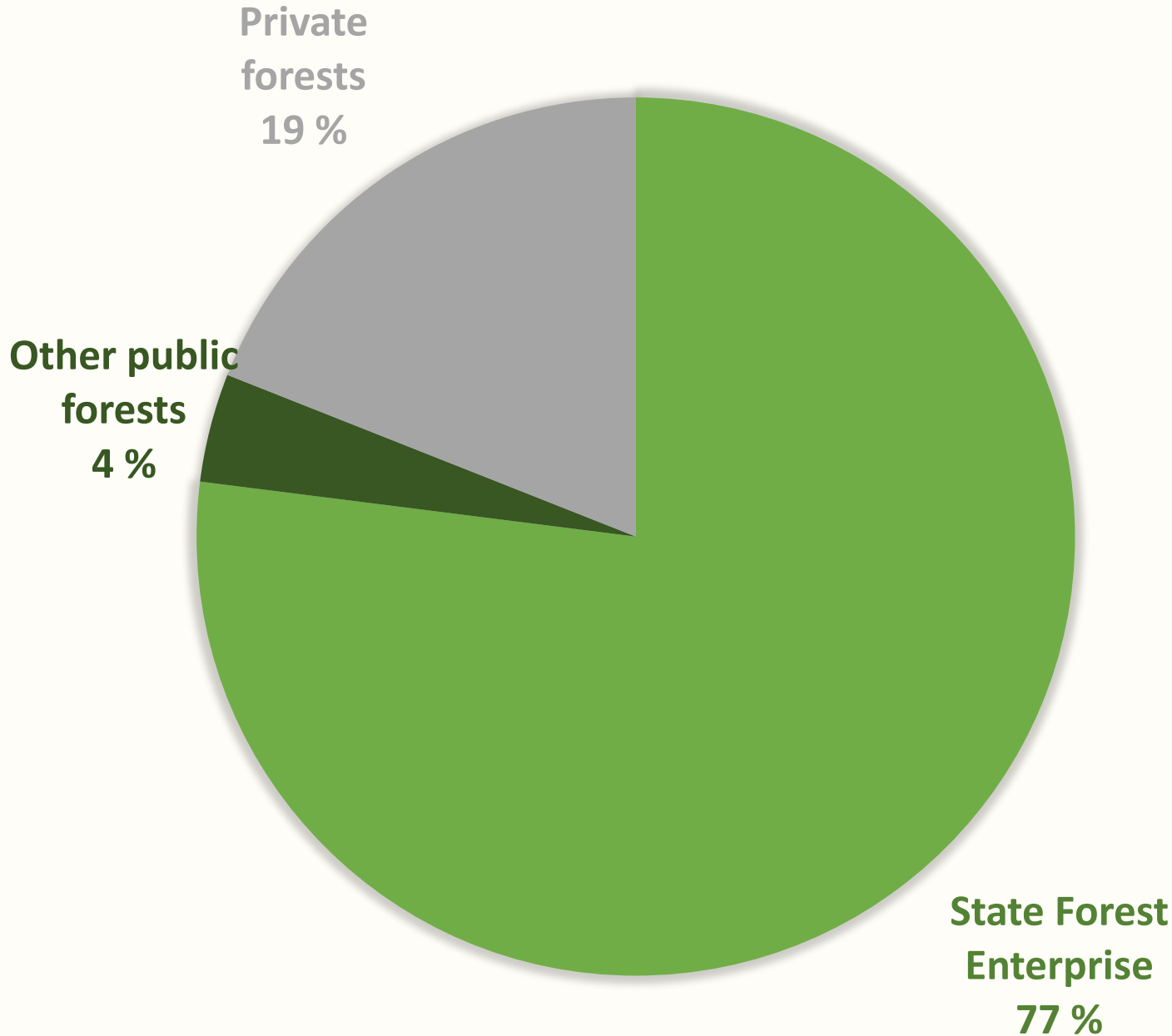




FORESTS IN POLAND



9,3 million ha

Year 1946 -> 2020

Forest cover 20% -> 30%

Stock 2,6 billion m³

288 m³ /ha

Increment 9,4 m³/ha

Removals 66% (78% SoEF)

40 million m³/year

Pine 60 %, 110-120 years

50% from clearcuts, 7-10 thinings

40% logs, 60 % pulplogs/firewood

Average private holding – 1 ha

www.bdl.lasy.gov.pl

WOOD INDUSTRY

- Production 33 billion EUR, 2,3% of GDP
- 1/3 sawmills, 1/3 paper, 1/3 furniture
- 450 000 employees
- Final products country: furniture, windows, floors, euro-pallets etc.
- 50% of all sawlogs consumed by 5000 companies
- Only 22 sawmills consume 100 - 600 thousand m³/year
- Paper mills, fiberboard and particleboard factories, plywood...
- Exporting everywhere

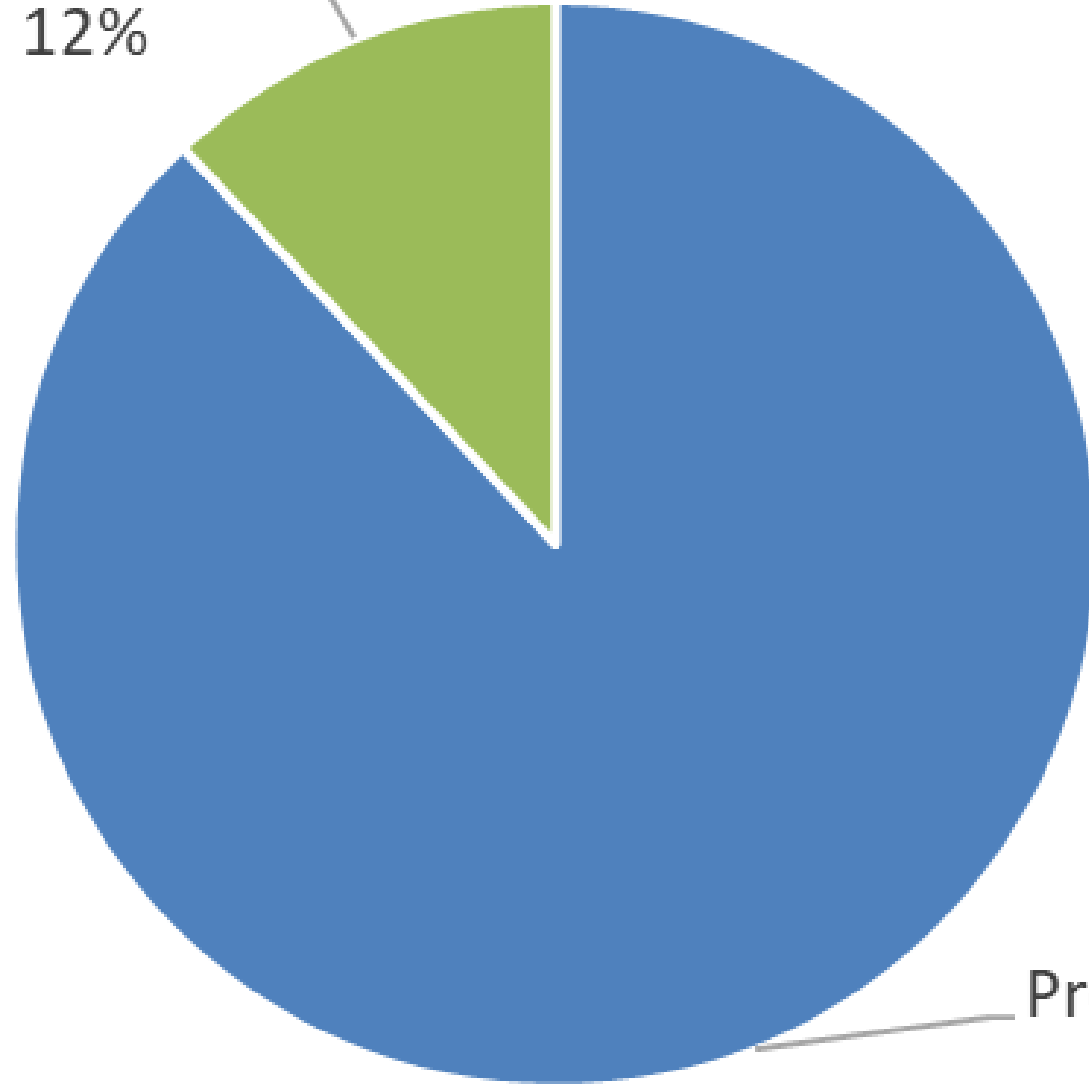


NAPIWODA SAWMILL

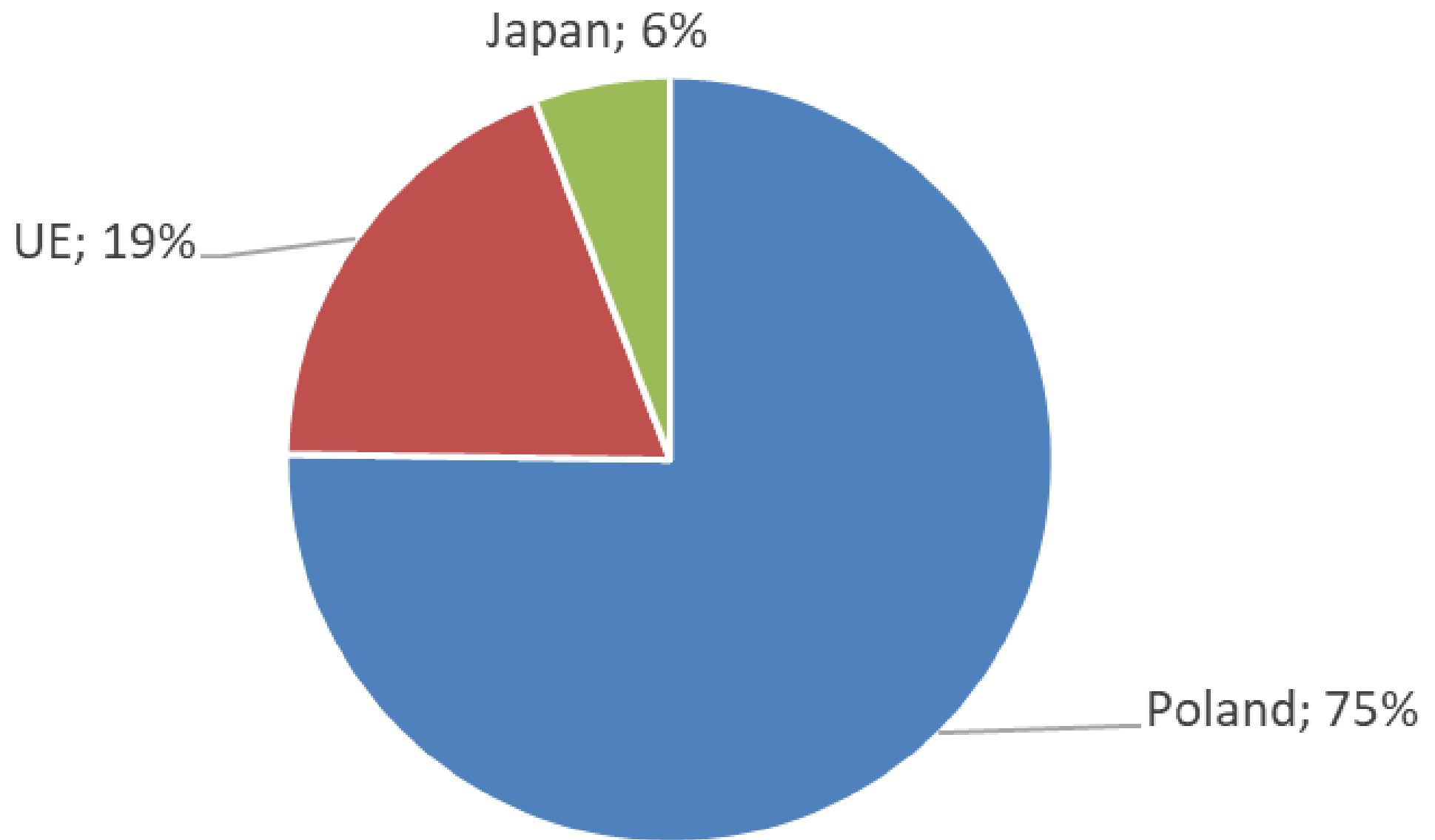
- 90 Employees
- Pine logs 4 m length
- Production 35 000 m³/year, 9 million EUR
- Customers – mainly window and furniture factories
- 80% -> 20 factories needing 800 thousand m³/year

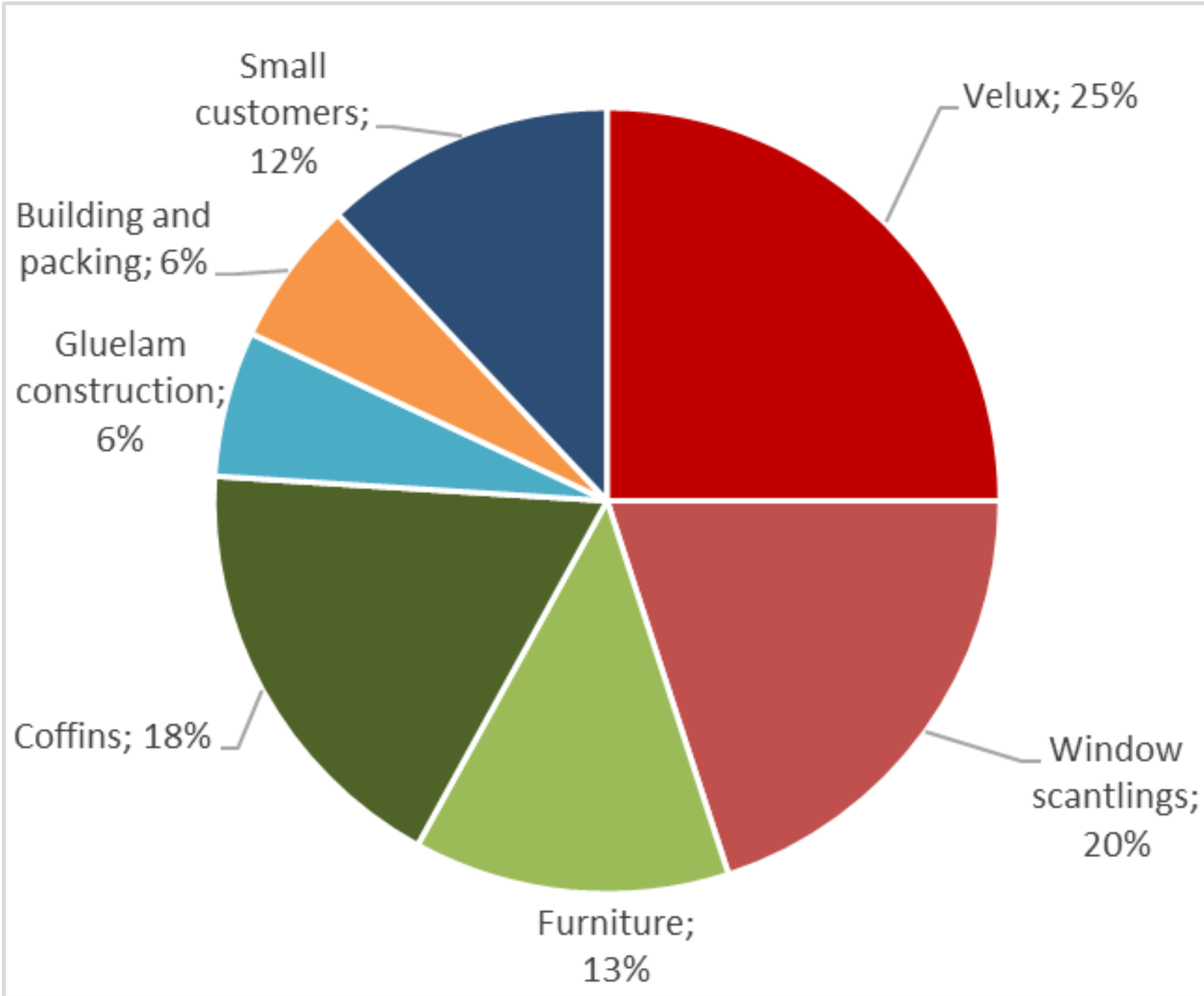


By-products;
12%



Products;
88%





CHALLENGES

- 74 years of meeting different challenges
- Growing costs (logs, electricity, labor, fuel) – bad and good
- Legislation and policies affecting supply

Good team will always find the way out!